

# Article 5 Reasons Temple University Hospital Chose Omnicell to Accelerate Specialty Pharmacy

Temple University Hospital launched an entity-owned specialty pharmacy in just six months with help from Omnicell Specialty Pharmacy Services. Temple opted for a hybrid approach where it would control the project but receive needed support from an external partner with extensive specialty pharmacy expertise. Temple embarked on a stringent partner selection process, issuing an RFP and conducting a side-by-side comparison of four different vendors before ultimately choosing Omnicell Specialty Pharmacy Services.

What drove Temple's decision?

- <sup>44</sup> Omnicell staffed our secialty pharmacy within the first two months and have continued to add staff as volume has grown. I don't know how Omnicell does it, but they find staff even in today's tough labor market."
  - Abhinav Rastogi, President and CEO
    TEMPLE UNIVERSITY HOSPITAL

## Flexibility

Unlike other vendors that offered a standardized and predefined specialty pharmacy program, Omnicell's customized and flexible approach leveraged Temple's existing inpatient and retail pharmacy expertise where appropriate, augmented by partner-driven specialty pharmacy support where necessary.



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# Staffing

Omnicell had the ability to staff Temple's specialty pharmacy with qualified professionals, a critical concern for Temple given the labor shortages pharmacies faced in the wake of the COVID-19 pandemic.



#### Access

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Through established relationships with pharmaceutical manufacturers, Omnicell could provide improved access to Limited Distribution Drugs (LDDs) that Temple couldn't secure on its own, enabling Temple to better serve the needs of patients.

# Accreditation

Omnicell Specialty Pharmacy Services experts were able to streamline, manage, and expedite ACHC and URAC accreditations for Temple's specialty pharmacy.

### Payor Contracting

With its own PSAO, Omnicell could provide Temple with "speed to market" access to national and regional payor contracts.

To learn more about how Omnicell's competitive differentiators helped Temple's specialty pharmacy realize optimal speed-to-market and results, view this webinar.

# Visit Omnicell.com/Specialty-Pharmacy-Services to learn more today.

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