

Specialty Pharmacy Services

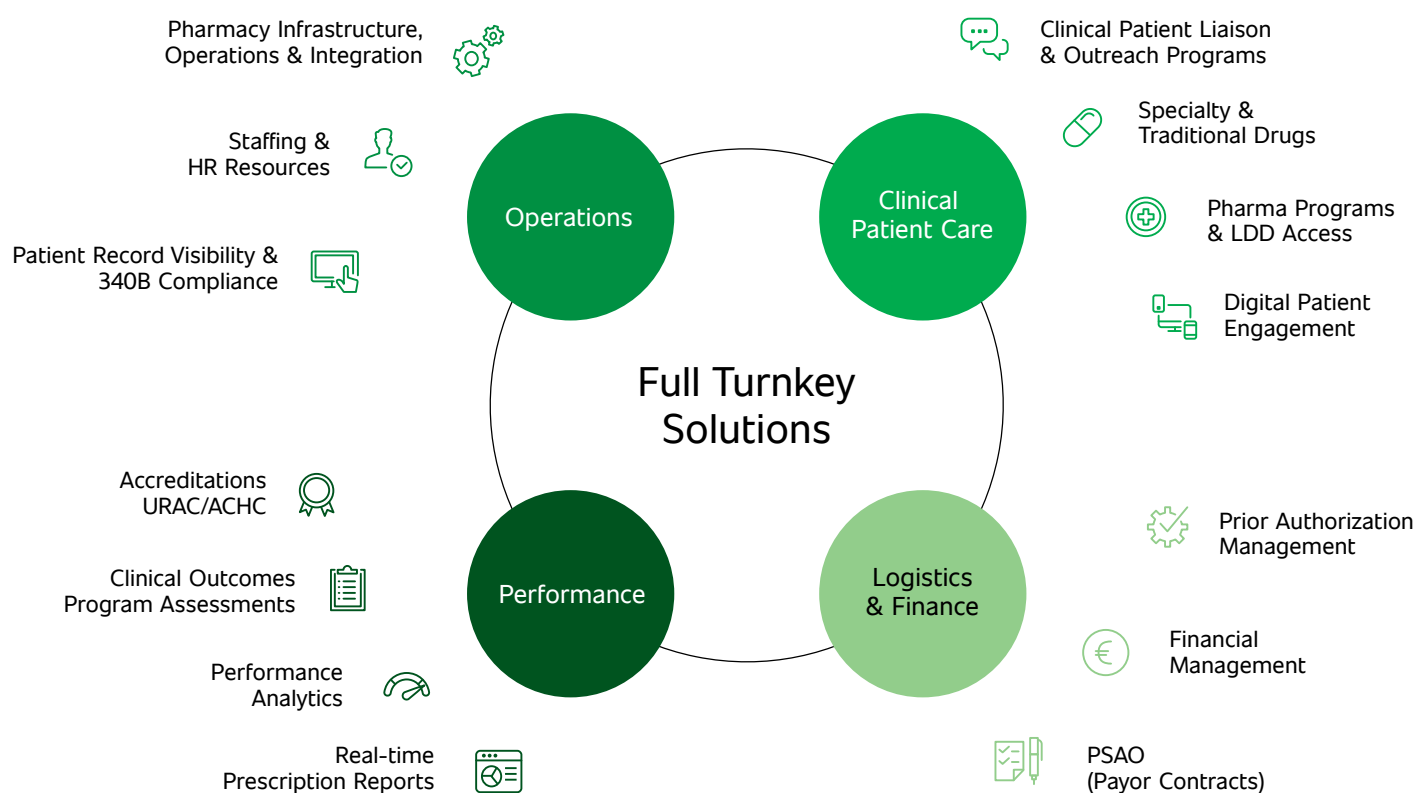
Fast-track specialty pharmacy access, efficiency, and growth



As medical innovations create new, more complex drugs, health systems need to invest in specialty pharmacy to fully manage the patient's treatment journey. Opening or optimizing an entity-owned specialty pharmacy requires unique capabilities to navigate the demands of high-cost, high-touch medications. Omnicell delivers the technology and know-how to accelerate and maximize your specialty pharmacy outcomes.

A Comprehensive Service to Meet Your Unique Needs

Unlike other vendors that offer a one-size-fits-all specialty pharmacy model, Omnicell Specialty Pharmacy Services combines expert services and powerful software to customize a solution for your health system. Our process begins with an optimization assessment where our experts evaluate your current environment and specific needs. The resulting tailored specialty pharmacy program augments your existing strengths, while delivering dedicated support in targeted areas of focus.



Expert Services

The turnkey expert services delivered by Omnicell span clinical patient care, operations, logistics and finance, and overall performance to ensure the overall success of your entity-owned specialty pharmacy.

Clinical Patient Care

Clinical Patient Liaison & Outreach Programs
Specialty & Traditional Drugs
Pharma Programs & LDD Access
Digital Patient Engagement

Operations

Pharmacy Infrastructure, Operations & Integration

- Establishment of specialty pharmacy SOPs
- Workflow optimization
- Inventory management and audits
- Quality Assurance monitoring
- Day-to-day management and oversight of specialty pharmacy

Staffing & HR Resources

- Recruiting, staffing, new hire processing and onboarding
- Payroll and benefits administration
- Professional license tracking
- Performance evaluation and employee relations

Patient Record Visibility & 340B Compliance



Logistics & Finance

Prior Authorization Management

Financial Management

- General accounting functions and P&L reporting
- AP/AR management
- Budgeting and financial forecasts
- 340B program administration and optimization

PSAO (Payor Contracts)

- PBM negotiations and contracting
- Audit assistance
- Central pay and reimbursement assistance
- MAC appeal assistance

Performance

Accreditations (URAC/ACHC)

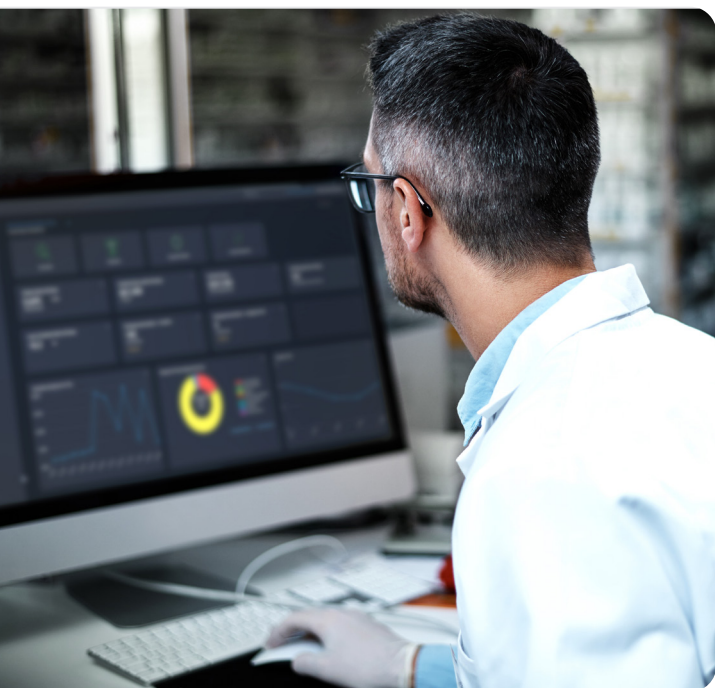
Clinical Outcomes Program Assessments

Performance Analytics

Real-time Prescription Reports

Software

Powerful software complements our suite of expert services, helping you optimize 340B savings while streamlining specialty and contract pharmacy administration. Connected analytics monitor your specialty pharmacy performance for both clinical and business outcomes, providing constant feedback to support ongoing improvement.



Turnkey Service. Proven Value.

Speed-to-Market

Omnicell's dedicated team of experts ensures rapid implementation, delivering a fully operational entity-owned specialty pharmacy in as little as 6 months.

Improved Access

Through established manufacturer relationships, Omnicell provides your entity-owned specialty pharmacy with immediate access to limited distribution drugs (LDDs) and specialty medications, allowing you to better serve patients.

Reduced Prescription Leakage


Our Specialty Pharmacy Services integrate with other health information systems, allowing you to capture prescriptions before patients leave the health system, supporting financial growth and continuity of care.

Cost Savings & Financial Growth

An entity-owned specialty pharmacy is a revenue-generating center for your health system—one that Omnicell enriches via 340B discount tracking and optimization, and increased purchasing power via client volume aggregation.

Better Patient Care & Outcomes

Tightly integrated clinical processes and direct communication between physicians, pharmacists, and patients improve timely medication access, adherence, and outcomes.



< 4

Months to cash flow
positive on start-up
investment*

“Omnicell’s support accelerated our speed to market. We signed our contract with Omnicell in October of 2021 and filled our first script in March 2022.”

Abhinav Rastogi

President and CEO, Temple University Hospital

*Based on Omnicell and customer analysis. Data on file.

Accelerate Success with Specialty Pharmacy Services

By leveraging Omnicell's specialized expertise, your health system can streamline the launch, management, and ongoing optimization of an entity-owned specialty pharmacy.



Outcome Defined

Increase specialty pharmacy growth and cost savings

Improve patient access to specialty medications

Improve patient compliance, adherence, and outcomes

Outcome Delivered

<4 months to cash-flow positive on start-up investment

Up to 97% access to limited distribution drugs (LDDs)

Up to 75% physician utilization for targeted disease states

*Based on Omnicell and customer analysis. Data on file.

Visit Omnicell.com/specialty-pharmacy-services to learn more today.