# A Perfect Storm for Specialty Pharmacy

Market conditions have created a substantial opportunity for health systems to improve patient care and financial outcomes by investing in specialty pharmacy.

## Expanding Therapies

**>1,200** specialty drugs approved by the FDA.[1]

**60%** of new molecular entities awaiting FDA approval are specialty drugs.[2]

**8,000** specialty medications are in clinical development globally.[3]

## Increased Spending

**55%** of net drug spending is now on specialty medicines.[4]

**$82 billion** increase in specialty spending over the past 5 years.[4]

**65%** of all drug expenditures will be on specialty drugs by 2025.[4]

## Greater Need

**60%** of Americans have a chronic disease and **40%** have two or more.[5]

**14 million** more Americans are projected to be diagnosed with chronic medical conditions between 2020 and 2030.[6]

## Access Challenges

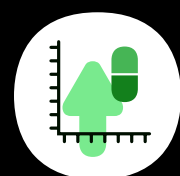**21** manufacturers have implemented 340B drug discount restrictions.

**80%** of manufacturers use limited distribution networks.[7]

**150** more limited distribution drugs today than 5 years ago.[8]
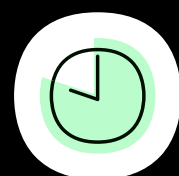
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## Omnicell Specialty Pharmacy Services

Omnicell combines advanced technology and deep industry expertise to help your health system integrate specialty pharmacy services to optimize patient access and medication management.
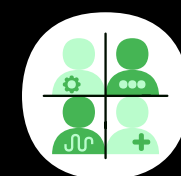
### Our turnkey solutions deliver:

**>90%** access to limited distribution drugs

**1.2 DAYS** for clean Rx turnaround time

**75+** PBMs contracted

Sources

1. FDA PurpleBook 2022
2. US Food & Drug Administration, Novel Drug Approvals for 2021
3. PhRMA 2022
4. IQVIA Institute, March 2022, The Use of Medicines in the U.S.: Usage and Spending Trends and Outlook to 2026
5. Chronic Diseases in America, CDC, January, 2021
6. Partnership for Solutions, Chronic Conditions: Making the Case for Ongoing Care, 2004
7. State of Specialty Pharmacy Report: Tracking the Future of Specialty Pharmacy, CSI Specialty Group, 2017
8. Nephron Research Specialty Market Model 2021–2025
9. URAC 2021 Specialty Pharmacy Performance Measurement

Learn more at Omnicell.com/Specialty-Pharmacy-Services

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