

## **OMNICELL 340B COMMUNITY LINK**

# Improve Medication Access and Adherence

The intent of the 340B program is to help providers stretch resources to provide more care in their communities. As one element of community care, many covered entities find value in providing their patients with free or partially-subsidized outpatient medications to support medication adherence, reduce hospital readmissions, meet targeted clinical objectives, and promote positive outcomes.

# Simplify Patient Access to Affordable Medications

Omnicell 340B Community Link enables you to offer entity-funded medication assistance programs, right at the point-of-sale, via an owned or contracted pharmacy. A dedicated BIN and group number ties eligible scripts to the correct price, so the process is seamless for the patient and pharmacy. The convenient patient portal allows you to provide patient access and verify eligibility online – bypassing the hassle of printing and distributing benefit cards.

At a contract pharmacy, the prescription is filled and the patient pays the copay you've established for your program. Our pharmacy benefits administrator (PBA) adjudicates the claim and remits payment to the pharmacy for the remainder of the commercial cost of the drug, which is funded by your covered entity.

Eligible 340B claims accumulate as usual. For those claims, you'll replenish the drug for the pharmacy and realize your 340B savings when the pharmacy pays you the commercial reimbursement rate for the drug, less their dispensing fee.

In the owned pharmacy setting, you have the option to charge the patient the 340B price for the drug or fully subsidize the cost of the prescription.

# **Customize Your Program**

Our team guides you through setup to configure your program in alignment with your organization's unique patient care and financial objectives. You determine which patients are eligible for the program, define the patient copay amounts, and detail any restrictions related to prescribers, refills, and expiration dates. In addition, you can:

- · Offer tiered pricing based on patient need
- Establish custom qualification logic for your program
- Develop a custom formulary to support targeted therapies



A patient portal means you can skip the hassle of printed cards. Provide access and verify eligibility online instead.

Omnicell 340B Community Link is designed to assist patients with the cost of medications – regardless of whether the claim qualifies for 340B replenishment. Here's how the process works:

# Financial Flow at Time of Dispensing

Cost Example	
Pharmacy drug cost	\$100
Commercial rate	\$105
Patient copay	\$10
Covered entity payment	\$95
Pharmacy profit	\$5

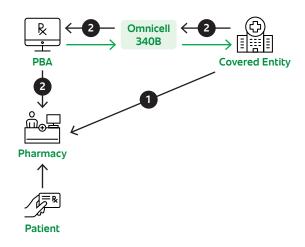
At this point, pharmacy is made whole.

#### INVOICING

 The covered entity is invoiced for the plan paid amount from the claim.

#### **PAYMENT**

- Pharmacy collects the covered entity's established patient copay from the patient when the prescription is picked up.
- Covered entity pays the pharmacy through Omnicell 340B and the pharmacy benefits administrator (PBA).



# 340B Process and Financial Flow When Drug is Replenished

### Pharmacy Financials (Assumes \$10 Dispensing fee)

Commercial cost collected	\$105
Payable amount to covered entity	\$95
Pharmacy profit	\$10

## **Covered Entity Financials**

Payment received from pharmacy	\$95
340B cost of drug	\$20
Covered entity profit	\$75

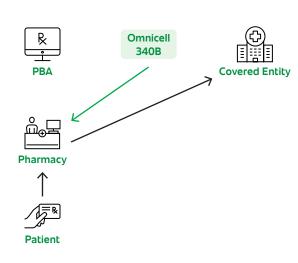
Not all patient care program claims are 340B replenishable. In order to replenish an accumulated claim at the contract pharmacy, the claim must be 340B-eligible based on your ruleset, reach a full package size, and be allowed for ordering on the pharmacy ship-to account.

## INVOICING

 Omnicell 340B bills pharmacy on behalf of the covered entity for commercial reimbursement rate, less the dispensing fee.

## **PAYMENT**

- Pharmacy collects commercial cost on claim (copay plus plan paid amount).
- Pharmacy pays the covered entity the invoiced amount (commercial rate less dispensing fee).
- Pharmacy receives a replenishment drug and keeps the agreed-upon dispensing fee.



Visit Omnicell.com/specialty-pharmacy/340b to learn more.

