

OMNICELL 340B

Uniquely Qualified to Deliver Value for Your 340B Program

Supporting your Autonomous Pharmacy vision

Despite recent challenges for the 340B program, Omnicell 340B customers have continued to experience significant 340B program growth. In fact, our team has delivered more than \$5.3 billion in qualified 340B savings value to our customers over the last three years.

Our dedicated client success teams work with each of our 340B clients to understand their specific data and workflow requirements, customize qualification rulesets, and monitor the success of their unique savings strategies. Our goal? Compliantly capture every dollar of 340B savings to help you stretch scarce resources.

Leading the Industry with Unmatched Compliance

Our proprietary split-billing compliance methodology relies on medication administration records to qualify transactions according to the eligible location, drug, and patient status. We offer the highest compliance standard, proven to stand up to scrutiny over years of Health Resources and Services Administration (HRSA) audits.

Your Partner for the Complexities of Today's Hospital Pharmacy

Our experience in advancing the Autonomous Pharmacy makes us the perfect 340B partner for the challenges of central services, central fill, and specialty contract pharmacy. We're here to remove the time-consuming workflows of your toughest 340B operational challenges to free your time for your patients. From our simplified data requirements, to our automated crosswalk that translates 95 percent of all records to accumulations, we strive to manage the routine tasks so that you can focus on providing exceptional care.



"Omnicell's familiarity with the health system's pharmacy data made the company the ideal 340B partner."

Rob Ritchey
Blessing Health

Capabilities Overview

Technology-enabled solutions for split-billing, entity-owned pharmacies, contract pharmacy, and community care streamline 340B operations, allowing your pharmacy team to focus on patient care.

- 10+ years of experience optimizing 340B programs for the nation's leading hospitals and health systems
- No conflicting business interests – focused on growing 340B program value
- Shared savings model means we are invested in your program success
- Designated client success team is accountable for program performance and 340B saving value
- Medication administration records provide the highest compliance standard and reduce WAC spend
- Proven implementation process for reliable implementation timelines – often in 90 days
- Flexible data requirements leverage your best available data, independent of traditional hospital IT resources
- Streamlined workflows simplify ordering with any wholesaler

Split-Billing Acute Care

Order Link Mixed Use

- Hybrid data model uses scanned NDCs, charge codes, or a mixture
- Automated crosswalk converts 95 percent of all records to accumulations
- Auto-accumulation of administered NDC to ordering package (inner/outer carton reconciliation)
- Support for all drug formulations and multiple dispensable units, including vials, compounds and solids
- Automated reporting and dashboards provide program insight

Split-Billing Entity Owned Specialty or Retail Pharmacy

Order Link Specialty or Order Link Retail

- Auto-accumulation of administered NDC to ordering package (inner/outer carton reconciliation)
- Support for all drug formulations and multiple dispensable units, including vials, compounds and solids
- Multiple models support complex ordering scenarios, including central service centers, central fill, and perpetual inventory
- Direct claims capture saves switch fees for entity-owned pharmacies and improves 340B utilization
- Automated reporting and dashboards provide program insight

Contract Pharmacy and Specialty

Network Link and Specialty Link

- Comprehensive pharmacy network includes Walgreens and many of the top specialty pharmacies
- Charted Medication Orders claims qualification methodology that leads to more precise qualification and greater savings
- Unlimited configurable qualification rule set to accommodate your unique workflows and requirements
- ClaimsGuard tool helps identify missing data on referral and pre-authorizations claims that are likely to qualify
- Specialty-specific qualification rulesets improve capture of high-cost specialty drugs
- Self-audit tool allows you to document program compliance

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