



## Omnicell 340B

# Uniquely Qualified to Deliver Value for Your 340B Program

## Supporting Your Autonomous Pharmacy Vision

Despite recent challenges for the 340B program, Omnicell 340B customers have continued to experience significant 340B program growth. In fact, the Omnicell 340B team has delivered more than \$5.3 billion in qualified 340B savings value to our customers over the last five years.

Our dedicated client success teams work with each of our 340B clients to understand their specific data and workflow requirements, customize qualification rulesets, and monitor the success of their unique savings strategies. Our goal? Compliantly capture every dollar of 340B savings to help you stretch scarce resources.

## Leading the Industry with Unmatched Compliance

Our proprietary split-billing compliance methodology relies on medication administration records to qualify transactions according to the eligible location, prescriber, drug, and patient status. You can't find a higher compliance standard, proven to stand up to scrutiny over years of Health Resources and Services Administration (HRSA) audits.

## Your Partner for the Complexities of Today's Hospital Pharmacy

Our experience in advancing the Autonomous Pharmacy makes us the perfect 340B partner for the challenges of central services, central fill, and specialty contract pharmacy. We're here to remove the time-consuming workflows of your toughest 340B operational challenges to free your time for your patients. From our simplified data requirements, to our automated crosswalk that translates 95 percent of all records to accumulations, we strive to manage the routine tasks so that you can focus on providing exceptional care.



“I don't think there's a perfect TPA in the 340B world, but I do think there are perfect partners. The Omnicell 340B team listens, works with us to find solutions and wants us to have a compliant 340B program.”

■ Omnicell 340B client since 2017

## Capabilities Overview

Technology-enabled solutions for split-billing, owned retail pharmacies, contract pharmacy, and community care streamline 340B operations, allowing your pharmacy team to focus on patient care. Our entire team is laser-focused on capturing optimal compliant value, delivering 340B savings that can be used to expand services and support your Autonomous Pharmacy Vision.

## We Deliver Value

- 10+ years of experience optimizing 340B programs for the nation's leading hospitals and health systems
- No conflicting business interests – focused on growing 340B program value
- Shared savings model means we are invested in your program success
- Designated client success team is accountable for program performance and 340B saving value
- Medication administration records provide the highest compliance standard and reduce WAC spend
- Proven implementation process for reliable implementation timelines – often in 90 days
- Flexible data requirements leverage your best available data, independent of traditional hospital IT resources
- Streamlined workflows simplify ordering with any wholesaler

## Split-Billing and Owned Retail

- Hybrid data model uses scanned NDCs, charge codes, or a mixture
- Automated crosswalk converts 95 percent of all records to accumulations
- Auto-accumulation of administered NDC to ordering package (inner/outer carton reconciliation)
- Support for all drug formulations and multiple dispensable units, including vials, compounds and solids
- Multiple models support complex ordering scenarios, including central service centers, central fill, and perpetual inventory
- Manual override of order splits enables best use of available 340B credits and minimizes WAC purchases
- Automated, customizable reporting and dashboards provide program insight
- Direct claims capture saves switch fees for hospital-owned retail pharmacies and improves 340B utilization

## Contract Pharmacy and Specialty

- Comprehensive pharmacy network includes Walgreens and all of the top ten specialty pharmacies
- RxOrders claims qualification methodology that leads to more precise qualification and greater savings
- In-house technical development resources allow for customization to your unique workflows and requirements
- ClaimsGuard tool helps identify missing data on referral and pre-authorizations claims that are likely to qualify
- Specialty-specific qualification rulesets improve capture of high-cost specialty drugs
- Self-audit tool allows you to document program compliance

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