

A Perfect Storm for Specialty Pharmacy

Market conditions have created a substantial opportunity for health systems to improve patient care and financial outcomes by investing in specialty pharmacy.

Expanding Therapies

>1,200 specialty drugs approved by the FDA.¹

60% of new molecular entities awaiting FDA approval are specialty drugs.²

8,000 specialty medications are in clinical development globally.³

Greater Need

60% of Americans have a chronic disease and 40% have two or more.⁵

14 million more Americans are projected to be diagnosed with chronic medical conditions between 2020 and 2030.⁶

Increased Spending

55% of net drug spending is now on specialty medicines.⁴

\$82 billion increase in specialty spending over the past 5 years.⁴

65% of all drug expenditures will be on specialty drugs by 2025.⁴

Access Challenges

21 manufacturers have implemented 340B drug discount restrictions.

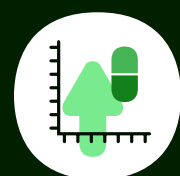
80% of manufacturers use limited distribution networks.⁷

150 more limited distribution drugs today than 5 years ago.⁸

Omniceil Specialty Pharmacy Services

Omniceil combines advanced technology and deep industry expertise to help your health system integrate specialty pharmacy services to optimize patient access and medication management.

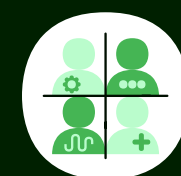
Our turnkey solutions deliver:



>90%
access to limited
distribution drugs



1.2 DAYS
for clean Rx
turnaround time



75+
PBMs
contracted

Sources

1. FDA PurpleBook 2022
2. US Food & Drug Administration, Novel Drug Approvals for 2021
3. PhRMA 2022
4. IQVIA Institute, March 2022, The Use of Medicines in the U.S.: Usage and Spending Trends and Outlook to 2026
5. Chronic Diseases in America, CDC, January, 2021
6. Partnership for Solutions, Chronic Conditions: Making the Case for Ongoing Care, 2004
7. State of Specialty Pharmacy Report: Tracking the Future of Specialty Pharmacy, CSI Specialty Group, 2017
8. Nephron Research Specialty Market Model 2021–2025
9. URAC 2021 Specialty Pharmacy Performance Measurement

Learn more at Omniceil.com/Specialty-Pharmacy-Services

